



KELLY KOCH

INTERNATIONAL DEVELOPMENT CONSULTANT

Experienced Strategic Leader of 25+ years with a focus on Operations, Programs & Finance. Results-oriented manager of cross-cultural teams specializing in leading the implementation of impact-driven programs and the establishment of robust organizational systems & procedures. Proficient in working in complex government contexts. Highly skilled at building capacities and ensuring strong organizational financial, human resource & risk management. Adept at representing the organization, developing & maintaining strategic partnerships and fostering strong donor relations through proactive & transparent communications, delivering on agreed commitments and ensuring full grant compliance.

CONTACT

- +84 76 877 8645
- www.kekosolutions.com
- kelly@kekosolutions.com
- [Kelly Koch](#)

SPECIALTY AREAS

- Leadership
- Operations (*Program & Finance*)
- Post-Award Grant Management
- Organizational Development

EDUCATION

- Master of International Management (Global MBA), Thunderbird, The Global School of Management, 1994
- Bachelor of Science, Sociology, Texas A&M University, 1992

PROFESSIONAL DEVELOPMENT

Staley Leadership Fellow, Habitat for Humanity International, '15

Effectively Managing Strategic Change, Connor Consultants, '12

Microfinance Training course, Boulder Institute of Microfinance, Turin, Italy, '10

LANGUAGES

- Native:** English
- Proficient:** Polish, German
- Beginner:** Spanish

INDEPENDENT CONTRACTOR/CONSULTANT

2020 PROGRAM MANAGEMENT ADVISOR

Habitat for Humanity International; Malawi (virtual)

Guided the implementation & grant compliance of a UNDP-funded \$3.8m project, improved systems and donor communications, mentored the interim National Director & Finance Manager & conducted comprehensive organizational assessment & proposed recommendations for improvement.

2008 ORGANIZATIONAL DEVELOPMENT CONSULTANT

Habitat for Humanity International; Bangladesh

Developed systems, policies & procedures as a foundation for program expansion and the introduction of complex grants.

2007 ORGANIZATIONAL DEVELOPMENT CONSULTANT

Habitat for Humanity International; Tajikistan

Onboarded and coached the incoming National Director and newly elected board. Drafted governance & management policies.

WORK EXPERIENCE

Habitat for Humanity International:

- Chief Executive Officer, *Philippines*, 2019
- National Director, *Vietnam*, 2012 – 2019
- Associate Director, Regional Programs, *Asia Pacific*, 2010 – 2012
- National Director, *Bangladesh*, 2008 – 2010
- Director, Finance & Administration *Europe & Central Asia*, 2003 – 2005
- Manager, Program Development, *Europe & Central Asia*, 2000 – 2003

Other Organizational Roles:

- Managing Director, *First Med Centers*, Hungary 2005 – 2007
- Project Manager, *Thunderbird, The Global School of Management*, USA 1998-1999
- Managing Director/Shareholder, *Creative Edge*, Poland 1996 – 1998